

September 2023

Dear Distributor

Product Approval Information Document

You are receiving this Product Approval Information Document as you are involved in the distribution of an insurance product ('product') co-manufactured by Accelerant Insurance Europe SA/NV.

Please read this document carefully as it includes important information about the co-manufacturers, product and associated product approval process and fair value assessment.

### Co-Manufacturers

Accelerant Insurance Europe SA/NV ('Accelerant') is an insurance company authorised under code 3193 and regulated by the by the National Bank of Belgium and the Financial Services and Markets Authority in Belgium. In the UK, Accelerant is deemed authorised by the Prudential Regulation Authority ('PRA') and subject to regulation by the Financial Conduct Authority ('FCA') and limited regulation by the PRA. Full details of Accelerant's regulatory status can be found at: <a href="https://www.accelins.com/regulatory-status/">www.accelins.com/regulatory-status/</a>.

Accelerant co-manufactures products with carefully selected Managing General Agents ('MGAs'), with products underwritten and distributed exclusively through these MGAs. The name and contact details of the MGA involved in co-manufacturing the product detailed in this document are provided in the Product Information section on page 3.

## **Product Approval Process**

In accordance with Accelerant's Product Oversight and Governance Policy, the product detailed in this document please refer to the Product Information section on page 3 for details - has been reviewed and approved by the firm's Product Oversight Group. The product is subject to ongoing monitoring and formal periodic review by both Accelerant and the MGA as co- manufacturers. Where a significant adaptation to the product is proposed, it is reviewed and, where appropriate, approved prior to the adapted product being marketed or distributed to customers.

#### Fair Value Assessment

In accordance with the regulatory requirements outlined in PROD 4.2 of the FCA Handbook, the co-manufacturers have analysed a range of value measures and subsequently deemed the product outlined on page 3 to represent fair value to the customer.

To ensure the customer receives fair value from this product, care must be taken to ensure that no duplicate cover exists, for example, where another product has been purchased by a customer alongside a primary product (i.e. an add-on). Where additional services or products - including premium finance - are provided by you alongside this product and/or you receive remuneration in the form of commission and/or fees, this information will have formed part of the fair value assessment. In accordance with regulatory requirements, all commissions, fees and other charges passed onto the customer must be proportionate to the service provided and represent fair value.

## Should you wish to:

- request further information on the product outlined in this document;
- request further information on the product approval process and/or fair value assessment;
- provide new information, or an amendment to information already provided, in relation to any additional service(s) and/or product(s) provided and/or any additional remuneration received (e.g. commission, fee or other charge); or
- highlight any concerns about whether the product provides fair value to the customer

please contact the MGA involved in co-manufacturing the product whose contact details can be found in the Product Information section on page 3.

Yours faithfully

Frank O'Neil

Chief Underwriting Officer



# Product Information

Name of Product: Construction

Name of MGA: EUNA Underwriting Limited

MGA Contact Details: tom.sparkes@euna.com

Date of Product Approval: 13/05/2021

Date of Fair Value Assessment: 19/09/2023

Target Market Description: Product is targeted to SME Mid-market clients who own and operate

Construction business' in the UK.

The clients are all commercial, and will be familiar with purchasing insurance contracts of this type. The product is compared to competitors including policy wordings to ensure we offer a product in line with customer expectations in our sector. Furthermore we monitor complaints incl claims, and conversion ratios as an indicator to product performance. The product offers general

Liabilities as well as Contract Works.

**Unsuitable Market Description:** Clients deemed as consumer. Those clients not on our trade list.

Those clients which do not fit our underwriting criteria within our

underwriting guide, i.e claims, financial, insurance history criteria.

Please refer to the policy documentation for full details of the covers and

exclusions.

Product Cover & Structure: [Mandatory Covers

Clients can either have PL and EL, or CAR, in isolation or a combination.

Where EL is selected, PL would be mandatory and visa versa.

**Optional Covers** 

Section 1 Public Liability Section 2 Employers Liability Section 3 Contractors All Risk Section 4 Legal (non Accelerant)

Additional Information: This document is to be read in conjunction with the policy wording

and IPID or summary document.

Approved Distribution: This product should be sold in line with FCA regulation and has been

approved for retail broker distribution whether advised or non-advised.

**Fair Value Over Time:** There are no time factors only run off which wouldn't be relevant here.

Brokers are prompted to review sum insured at renewal, we ask for a

revised dec for wageroll, turnover, CAR prior to releasing terms.

**Pricing Differentials:** There is no insurance premium differential applied directly based upon:

• a client's vulnerability or protected characteristics

• the choice of the client to use or not use a premium finance facility

• the client opting/not opting into an auto-renewal arrangement

• the number of policy periods the client has been covered by the product (tenure)

Page 2 of 2