

Trade Credit
Single Buyer / Top Up

Proposal Form





Please complete all sections in Block Capitals

It is your responsibility to provide complete and accurate information in this proposal. You must disclose all material circumstances that you know or ought to know that may influence an insurer's decision in accepting the risk and setting terms and premiums. This duty not only arises at inception of the policy but also during the life of the policy. Please take care to answer all questions fully and accurately. A failure to disclose all relevant material could result in non-payment of all or part of a claim, additional terms and conditions being imposed and/or avoidance of the contract underwritten by Euna Underwriting. If you have any questions on whether information is relevant you should disclose it.

1. DETAILS OF YOUR COMPANY	
Registered Company or Legal Name:	UK or equivalent registration number (if applicable):
Registered Office address:	Trading Name and address (if different):
Website:	Date established: if less than 3 years please provide previous company details and position held:
Contact Name:	Contact Position:
Contact Telephone Number:	Contact Email:

2. NATURE OF YOUR BUSINESS / TRADE SECTOR YOU OPERATE IN			
Principal Trading Activities?			
Are you the manufacturer of goods?		Yes	No
Are you a distributor of goods?		Yes	No
If Yes, where do you source the goods from?			
Parent Company Name and Address:	Number of Employees:		



Turnover for last ye	ear's trading?	Year	End Month:		Y	'ear:	
Estimated Turnove	er for this year?						
Profit / Loss for La	st year?	Estin	nated Profit / Loss	for this y	ear?		
3. CREDIT CO	NTROL AND COLLECTION	ONS					
Who in your compa	any is responsible for credit ma	nagement prod	cedures?				
Name:							
Position:							
Telephone number	r:						
Email address:							
How many days af	ter the due date do you contact	t your buyers fo	or payment?				
By telephone:	days		By debt colle	ector:		day	s
By letter/email:	days		Other:				
When do you place	e an account on stop?		After: days			ys	
When do you raise (e.g. number of days af			When do you check the buyer's payment profile? (e.g. before dispatch)				
How often do you	update your credit information of	on your buyers					
			Monthly Annually			nnually	
conditions of trade	II monies" retention of title claus ?	se in your stand	dard terms and			Yes	No
If Yes, please prov	ide the following information:						
	past two years, have you exerc	ised your reter	tion of title rights	under any	/		
contract?	4.10					Yes	No
- were you su	iccessful?					Yes	No
Please provide det	ails of the 3 largest bad debts y	ou have suffer	red in the past 3 y	ears:			
Name of Buyer	Country	Amount owed	Amount paid	a	insured (Yes/No)	Recoveri	es(if any)
						1	



4.DETAILS OF BUYER & CREDIT LIMIT REQUIREMENT		
Full legal Name: (in block capitals)	Registration Number (if applicable):	
Registered Office address:	Trading Name and address (if different):	
Website:	Date established:	
Contact Name:	Contact Position:	
Contact's telephone no:	Contact's email:	
Is this the first transaction with this company?	Yes No	
If No, please provide a full trading history for the last 12 months tion, invoiced amount, terms of payment, due date for payment	or since trading started, including credit limit, month of transac- balance outstanding, overdue amount, and dates paid.	
Please provide copies of any financial information, status agend Buyer to enable Landmark to consider cover.	cy reports or any other relevant information you may have on the	
Do you have a credit insurance Policy YES	NO	
Name and Address of Insurance Company Provider: Has your Insurer declined a proposal, refused renewal or termin If Yes, please provide full details including previous credit limit and the second sec		
Contract(s) Details:		
Date of contract:		
Value of contract:		
Term of contract:		
Are there any other parties / agents to the contract other than y	ou and the buyer? Yes No	
If Yes, please provide their full name and address details below	:	



Credit Limit Requirement:
Estimated Annual Turnover with Buyer :
What Policy start date of insurance do you require?
Start date: Month Year End date: Month Year
Do you require pre-credit cover during the period before supply of the goods/services?
Yes No
If Yes, how many months cover are required?
What are the terms of payment under the contract(s) i.e. 60 days, 90 days, including stage payments or schedule of payments?
What is the method of payment under the contract(s)?
5. DO YOU WISH TO NOMINATE A LOSS PAYEE TO THE POLICY?
A loss payee is a person other than you or any co-insured to whom claims payments would be made) Yes No
If yes, please provide details below:
Bank Name:
Branch Address:
Account Name, Number and SIC code:
6. BROKER DETAILS
Name:
Address:
Contact name:
Telephone no.
Email address:



7. CODE OF CONDUCT

Do you have in place a code of conduct and written procedures of the Bribery Act 2010 to discourage and prevent corrupt activity?

YES

NO

If Yes, please attach a copy of your current code of conduct to this proposal.

8. CONFIRMATIONS AND ACKNOWLEDGEMENTS

By signing and submitting this Proposal you agree that:

- (1) (unless otherwise agreed) this Proposal, its attachments and all discussions and correspondence relating to it are confidential and will not be disclosed to any third party except:
 - (a) by you, on a confidential basis to your bank, broker, lawyers, other professional advisers, or auditors, in each case for the purpose for which each of them has been engaged by you;
 - (b) by us if we decide that we are required to disclose it to third party service providers (such as IT contractors) in order to enable them to provide services

to us and on the basis that the information must be held securely and in confidence;

(2) (unless otherwise agreed) information we hold about you (but not including details of any contract that we enter into with you or for your benefit or information about any of your contracts, other than the contract involved may be shared on a confidential basis between any Landmark Departments that are involved in supporting this contract.

9. DECLARATION

I/We declare that this proposal contains every material circumstance of which I/we are aware following a reasonable search and that the information contained in this proposal (including any attachments, if applicable) is substantially correct.

I/we undertake to inform the insurer of any material change to the information contained in this proposal as may be necessary to comply with my/our duty of fair presentation as set out in the insurance Act 2015.

I/we confirm that I/we have read and understood the above Declaration the Confirmations/Acknowledgements and the Anti-Bribery and Corruption Declarations as set out in this proposal form; and

- (1) you acknowledge that:
 - (a) you should contact us or your broker (if applicable) if you are in any doubt as to what constitutes a material fact;
 - (b) we will rely on the information, statements and declarations in this Proposal when deciding whether, and on what terms, to issue any policy; and you must continue to disclose material facts to us and any changes to material facts after the date of signature of this Proposal until the date cover commences under any policy unless this would, or might reasonably be considered to, constitute the offence of "tipping off" under s.333A of the Proceeds of Crime Act 2002.



10. ANTI-BRIBERY AND CORRUPTION DECLARATIONS

By signing and submitting this Proposal, you declare that except for any matters you have told us about in writing:

- (1) neither you nor any of your Directors or Senior Managers appear on any list (for example, a debarment list) published by the World Bank Group, the African Development Bank, the Asian Development Bank, the European Bank for Reconstruction and Development or the Inter-American Development Bank, of contractors or individuals who are ineligible to tender for, or participate in, any project they fund;
- you have no reason to believe, after having made reasonable enquiries, that any Group Company, Consortium Party or Agent, or any of their Directors, appear on any such list;
- during the last 5 years you have not been found guilty of the offence of failing to prevent bribery under s.7 of the Bribery Act 2010 or admitted to having committed that offence;
- (4) during the last 5 years neither you nor any of your Directors or Senior Managers have:
 - (a) been found guilty by any court of an offence under the Prevention of Corruption Acts 1889 to 1916 or ss.1, 2 or 6 of the Bribery Act 2010 or any offence relating to bribery or corruption under the law of any jurisdiction outside the UK;
 - (b) been subject to any administrative sanction (for example, a deferred prosecution agreement or civil forfeiture order) or any other administrative measure in the UK for contravening any laws of the UK which prohibit bribery, including bribery of foreign public officials;
 - (c) been found by any court to have engaged in any bribery or corrupt activity; or
 - (d) admitted to committing any offence as referred to in paragraph (4)(a) above or engaging in any bribery or corrupt activity;
- (5) neither you nor any of your Directors or Senior Managers are currently under charge in any court in the UK on the grounds that you or they have committed an offence under the Prevention of Corruption Acts 1889 to 1916 or the Bribery Act 2010;
- (6) you have not:
 - (a) engaged in, authorised or consented to any bribery or corrupt activity in relation to the export contract(s) or any related agreement (which includes any unilateral undertaking as well as any consent or authorisation needed to obtain or perform the export contract(s) but not any subcontract); or
- (b) become aware of any such bribery or corrupt activity and failed to report it to the relevant authorities; you have no reason to believe, after having made reasonable enquiries, that:
 - (a) any event mentioned in paragraph **(4)** above has occurred during the last 5 years in relation to any Group Company, Consortium Party or Agent, any of their Directors or any of your Senior Managers;
 - (b) any Group Company or any Consortium Party or Agent which is a commercial organisation that has been found guilty during the last 5 years of the offence of failing to prevent bribery under s.7 of the Bribery Act 2010 or admitted to having committed that offence; or
 - (c) any Group Company, Consortium Party or Agent has engaged in any bribery or corrupt activity in relation to the export contract(s) or any related agreement (as referred to in paragraph (6)(a) above); and
- (8) the contract(s) referred to in this Proposal, and all arrangements connected with its/their financing or procurement, have not been, and will not be, used for the purposes of money laundering (as defined in Part 7 of the Proceeds of Crime Act 2002).



SIGNED ON BEHALF OF COMPANY
Company Name:
Authorised Signatory:
Date:
Name of Signature:
Position in Company:
Email address:

Please send/email completed proposal form to:

Kevin Parsons
Head of Trade Credit Insurance
Funa Underwriting Ltd

Euna Underwriting Ltd America House, 2 America Square, London,

EC3N 2LU

Email: kevin.parsons@euna.com

